

January 23, 2026



Q3 FY2025 Financial Results Presentation

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Q3 FY2025 Financial Results

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Financial Result Forecasts for FY2025

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Shareholder Return

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Reference Information

Q3 FY2025 Financial Results (April-December)

- Net sales: 201.8 billion yen, Operating profit: 8.2 billion yen
- Product shipment volume: 2,066 thousand metric tons (of which, 1,768 thousand metric tons for domestic, 298 thousand metric tons for export)
- Product shipment volume, unit sales price, scrap price, etc. remained almost as expected
- Profit exceeded the plan due to reduction of fixed cost burden due to increase in production volume

Full Year Forecasts for FY2025

- Continued uncertainty in overseas steel markets due to the sluggish Chinese economy
- In the domestic market as well, construction delays and revisions due to labor shortages and rising construction costs are occurring one after another
- The business environment will continue to be more severe than expected

→ We have revised full-year operating profit forecast to 8.2 billion yen (from 9.5 billion yen announced on October 17)

Dividend forecast remains unchanged from the initial forecast

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Q3 FY2025 Financial Results

Summary of Q3 FY2025 Financial Results

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- Operating profit **decreased by 65.2%** compared to the previous 3Q result
(23.5 billion yen → 8.2 billion yen (cumulative))
- Operating profit **increased by 4.8%** compared to the 3Q plan
(7.8 billion yen → 8.2 billion yen (cumulative))

<Factors>

- Product shipment volume, unit sales price, scrap price, etc. remained almost as expected
- Profit exceeded the plan due to reduction of fixed cost burden due to increase in production volume

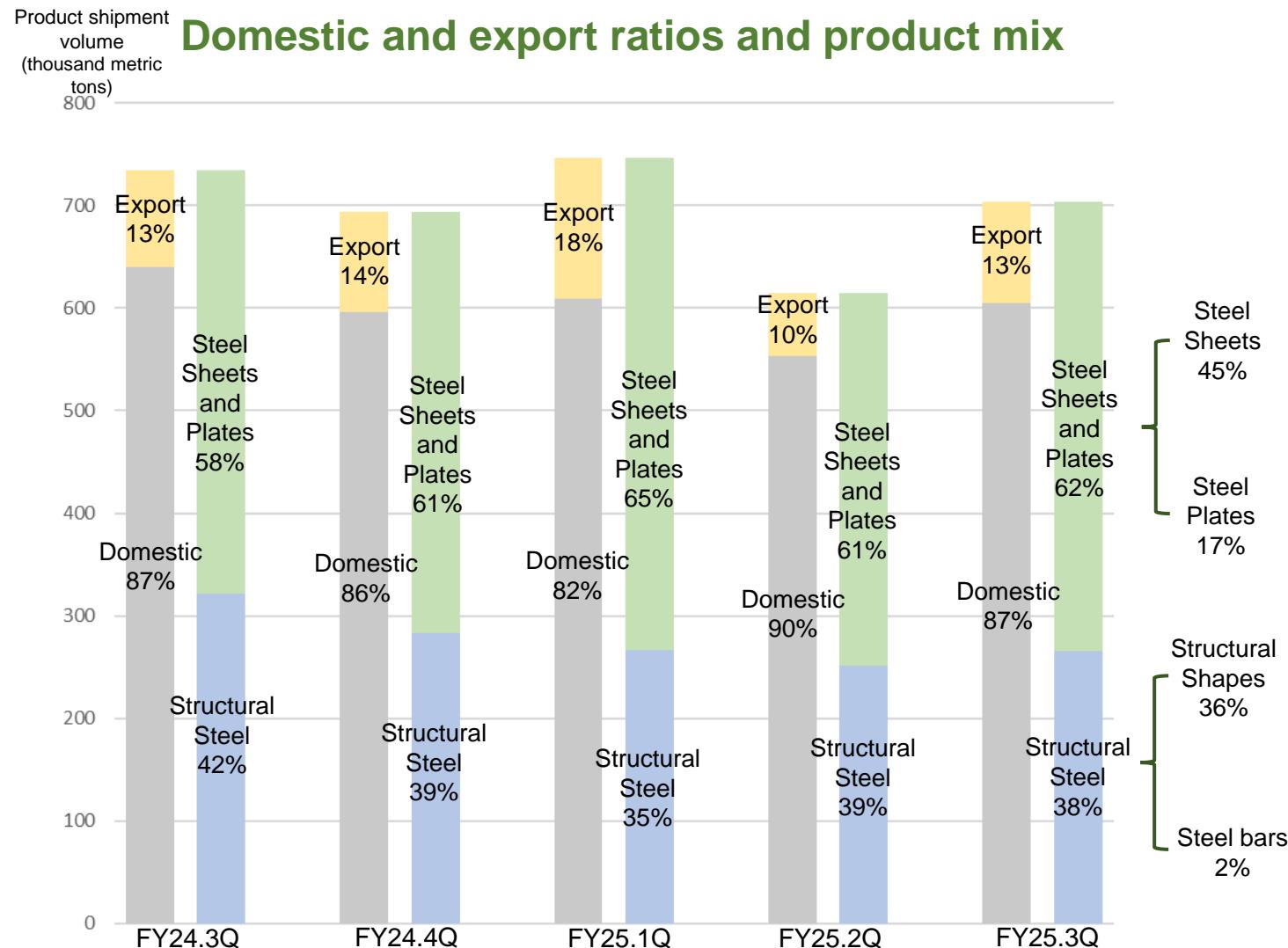
(100 million yen)

	FY2024				FY2025					
	1Q	2Q	3Q	1Q-3Q total	1Q	2Q	3Q	1Q-3Q total	Full year plan (announced on October 17, 2025)	Progress rate
Net sales	939	803	804	2,547	738	600	679	2,018	2,643	76%
Operating profit	96	42	95	235	47	12	21	82	95	86%
Ordinary profit	102	46	99	248	53	16	25	95	105	91%
Profit	65	32	70	168	37	8	48	93	100	94%

Trends in Product Shipment Volume

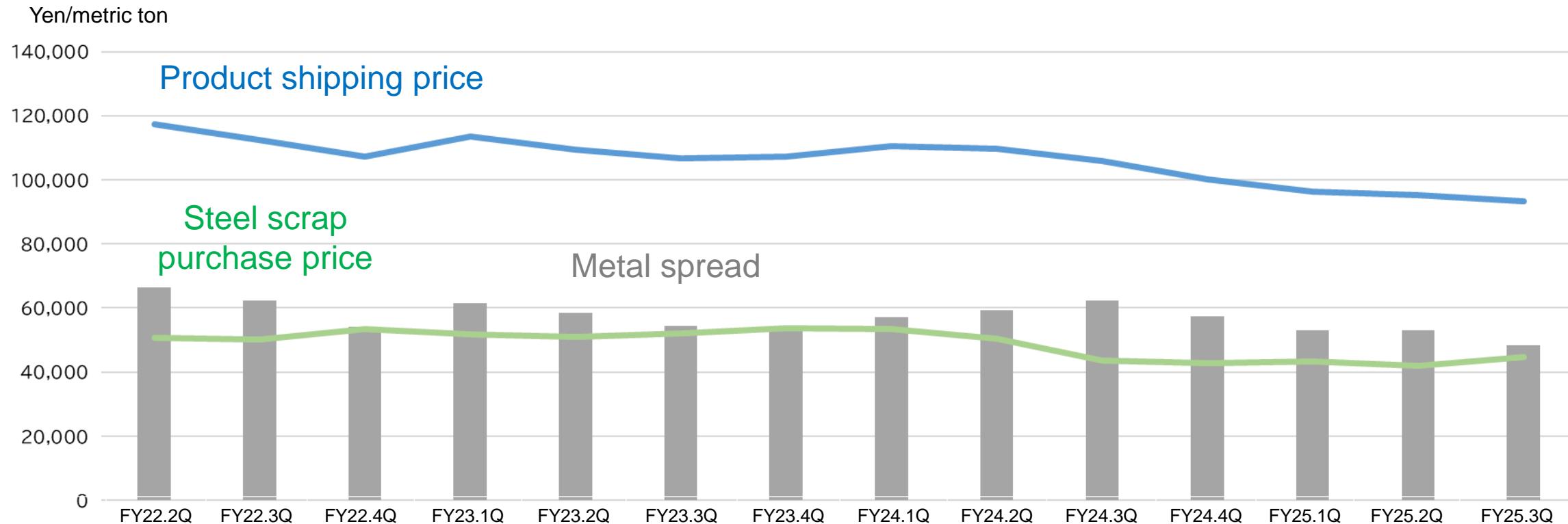
Trends in product shipment volume (domestic, export) and production of crude steel and steel products

	FY24.3Q	FY24.4Q	FY25.1Q	FY25.2Q	FY25.3Q
Domestic (thousand metric tons)	640	596	609	553	605
Unit sales price (thousand yen)	107.8	102.1	99.4	95.8	93.8
Export (thousand metric tons)	95	98	137	62	99
Unit sales price (thousand yen)	92.7	88.7	81.9	88.7	89.4
Total (thousand metric tons)	735	694	746	615	705
Unit sales price (thousand yen)	105.8	100.2	96.2	95.1	93.2
Crude steel production (thousand metric tons)	762	759	851	653	809
Steel products production (thousand metric tons)	708	691	774	596	755



Trends in Product Shipping Price, Steel Scrap Purchase Price, and Metal Spread

In 3Q, the product shipping price **decreased by about 1,900 yen/metric ton** compared with 2Q, and the steel scrap purchase price **increased by about 2,700 yen/metric ton**.
As a result, the metal spread **narrowed by about 4,600 yen/metric ton**.



	FY22.2Q	FY22.3Q	FY22.4Q	FY23.1Q	FY23.2Q	FY23.3Q	FY23.4Q	FY24.1Q	FY24.2Q	FY24.3Q	FY24.4Q	FY25.1Q	FY25.2Q	FY25.3Q
Product shipping price	117,300	112,500	107,300	113,400	109,500	106,600	107,200	110,400	109,700	105,800	100,200	96,200	95,100	93,200
Steel scrap purchase price	50,800	50,200	53,300	51,900	51,100	52,100	53,700	53,300	50,400	43,600	42,800	43,300	42,000	44,700
Metal spread	66,500	62,300	54,000	61,500	58,400	54,500	53,500	57,100	59,300	62,200	57,400	52,900	53,100	48,500

*Steel scrap purchase price is the average unit price of steel scrap used during the quarter.

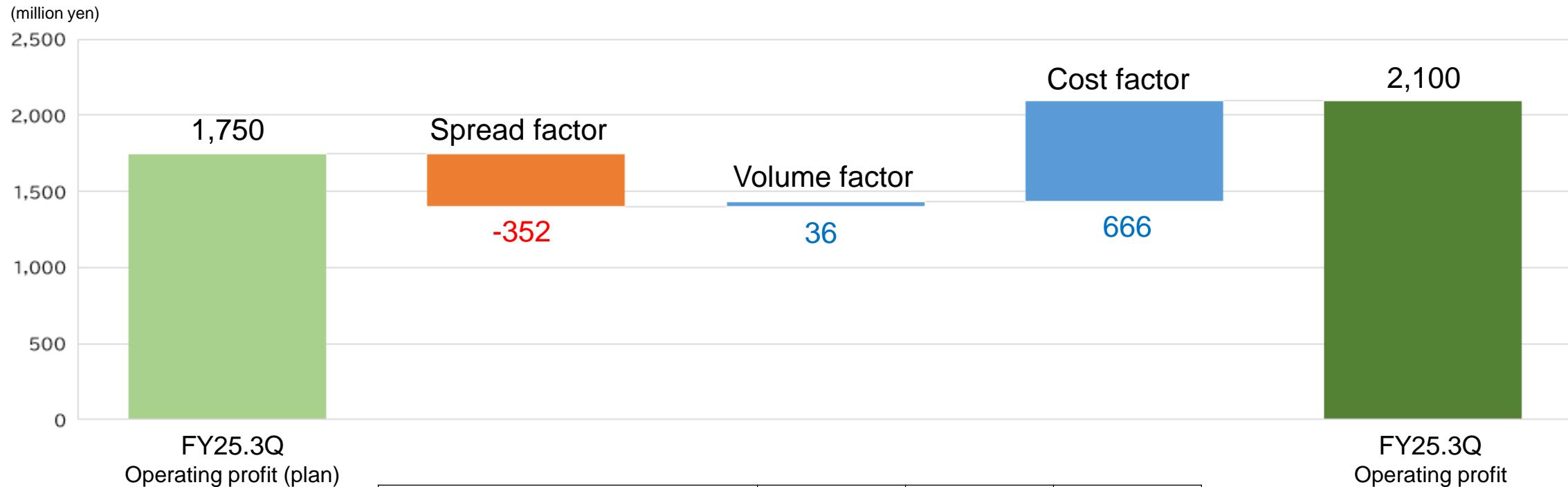
Trends in Our List Prices of Products (Hot Rolled Coil, H-Beam) and Steel Scrap (Tahara Plant/Special Grade, Onshore)



Factors Affecting Operating Profit

FY2025 3Q Plan ➔ FY2025 3Q Results (October-December)

*Operating profit is rounded.

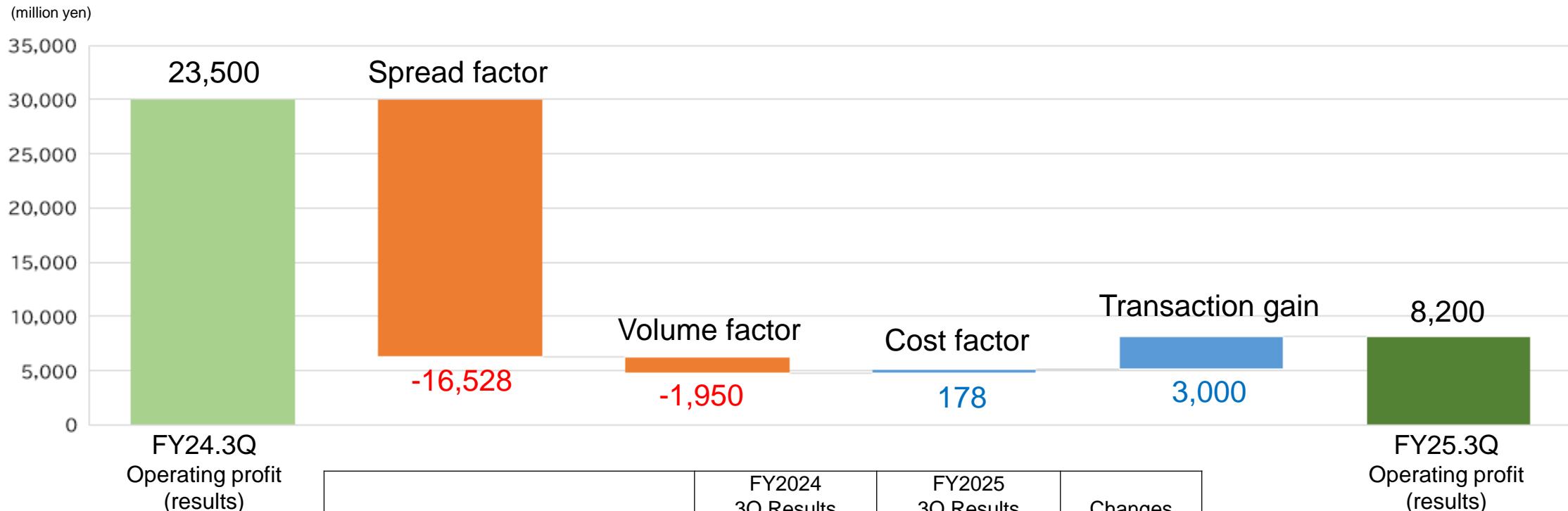


	FY2025 3Q Plan	FY2025 3Q Results	Changes
Volume (metric tons)	690,500	705,000	14,500
Unit price (Yen/metric ton)	93,000	93,200	200
Scrap price (Yen/metric ton)	44,000	44,700	700
Spread (Yen/metric ton)	49,000	48,500	-500
Operating profit (million yen)	1,750	2,100	350

Factors Affecting Operating Profit

FY2024 3Q Results ➔ FY2025 3Q Results (April-December)

*Operating profit is rounded.



	FY2024 3Q Results (April-December)	FY2025 3Q Results (April-December)	Changes
Volume (metric tons)	2,253,000	2,066,000	-187,000
Unit price (Yen/metric ton)	108,700	94,800	-13,900
Scrap price (Yen/metric ton)	49,300	43,400	-5,900
Spread (Yen/metric ton)	59,400	51,400	-8,000
Operating profit (million yen)	23,500	8,200	-15,300

Factors Affecting Operating Profit

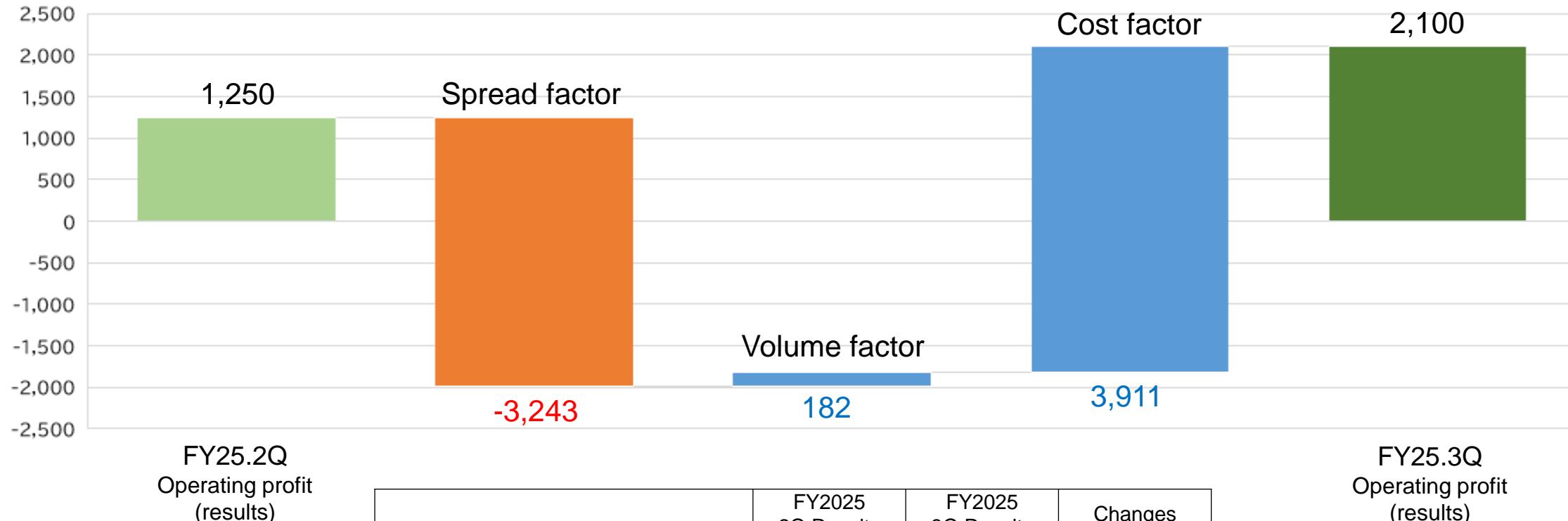
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FY2025 2Q Results ➔ FY2025 3Q Results

*Operating profit is rounded.

(million yen)



	FY2025 2Q Results	FY2025 3Q Results	Changes
Volume (metric tons)	615,000	705,000	90,000
Unit price (Yen/metric ton)	95,100	93,200	-1,900
Scrap price (Yen/metric ton)	42,000	44,700	2,700
Spread (Yen/metric ton)	53,100	48,500	-4,600
Operating profit (million yen)	1,250	2,100	850

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Financial Result Forecasts for FY2025

Financial Result Forecasts for FY2025

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<External environment>

- Continued uncertainty in overseas steel markets due to the sluggish Chinese economy
- In the domestic market as well, construction delays and revisions due to labor shortages and rising construction costs are occurring one after another
- The business environment will continue to be more severe than expected

→ Thorough focus on profitability, focus on optimization of selling prices, and continuation of cost reduction activities,
we have revised full-year earnings forecast announced on October 17

(100 million yen)

	FY2024 Results			FY2025 Forecast (Revised on October 17)			FY2025 Forecast (Revised on January 23)		
	1H	2H	Full year	1H (Results)	2H	Full year	1H (Results)	2H	Full year
Net sales	1,742	1,525	3,267	1,338	1,304	2,643	1,338	1,383	2,722
Operating profit	139	161	301	60	35	95	60	21	82
Ordinary profit	148	167	316	69	35	105	69	28	98
Profit	98	113	212	45	54	100	45	42	88

Factors Affecting Operating Profit

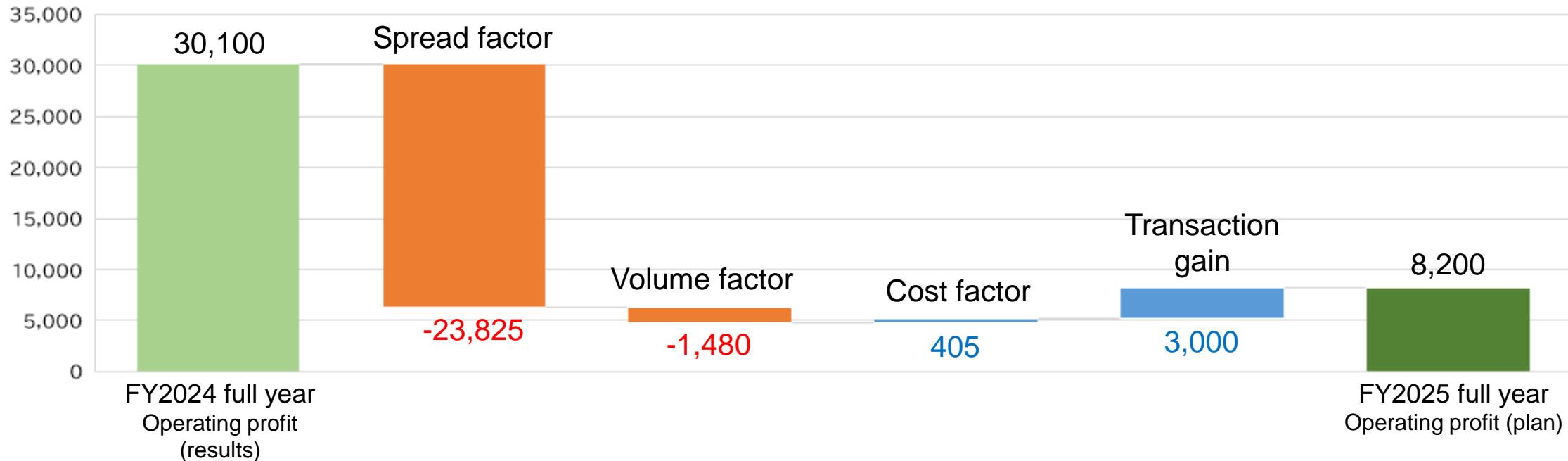
P13



FY2024 Full year results ➡ FY2025 Full year plan

*Operating profit is rounded.

(million yen)



	FY2024 Full year results	FY2025 Full year plan	Changes
Volume (metric tons)	2,948,000	2,803,000	-145,000
Unit price (Yen/metric ton)	106,700	94,400	-12,300
Scrap price (Yen/metric ton)	47,800	44,000	-3,800
Spread (Yen/metric ton)	58,900	50,400	-8,500
Operating profit (million yen)	30,100	8,200	-21,900

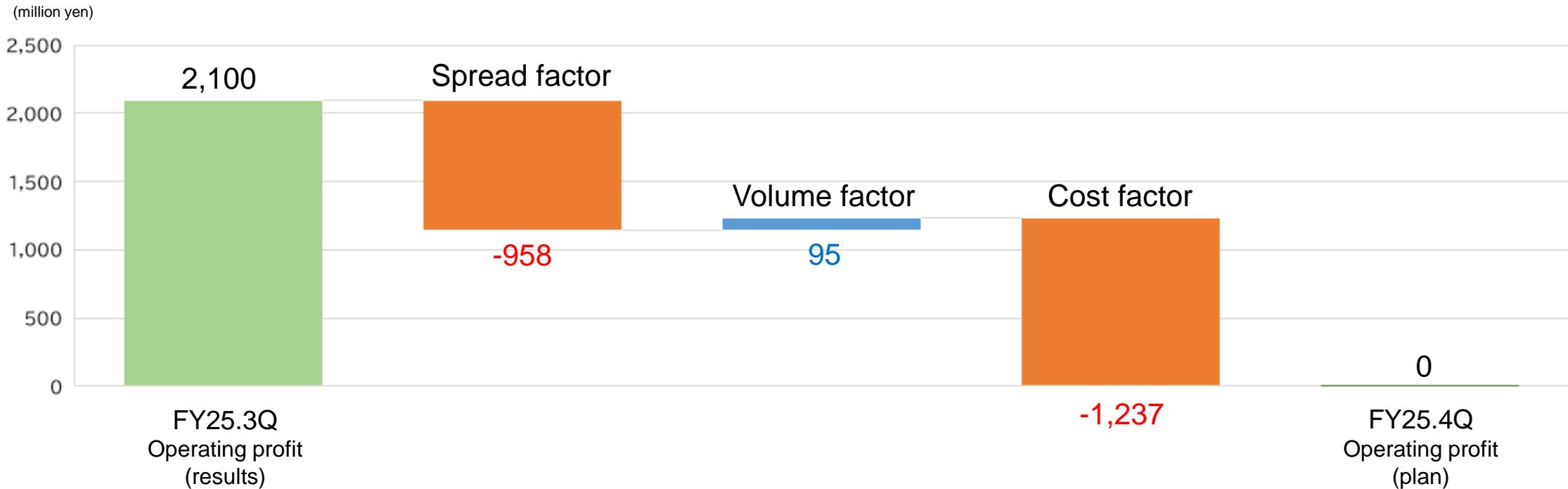
Factors Affecting Operating Profit

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FY2025 3Q Results ➔ FY2025 4Q Plan

*Operating profit is rounded.



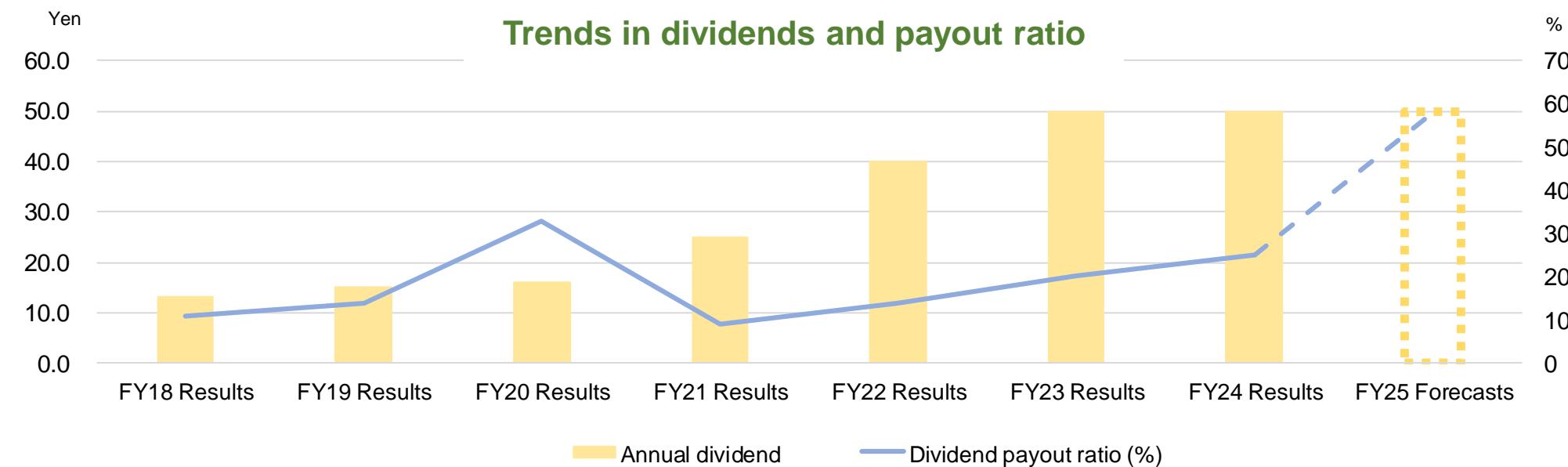
	FY2025 3Q Results	FY2025 4Q Plan	Changes
Volume (metric tons)	705,000	737,000	32,000
Unit price (Yen/metric ton)	93,200	93,000	-200
Scrap price (Yen/metric ton)	44,700	45,800	1,100
Spread (Yen/metric ton)	48,500	47,200	-1,300
Operating profit (million yen)	2,100	0	-2,100

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Shareholder Return

Shareholder Return

FY	FY18 Results	FY19 Results	FY20 Results	FY21 Results	FY22 Results	FY23 Results	FY24 Results	FY25 Forecasts
	Yen							
Interim dividend	6.0	7.0	8.0	10.0	20.0	25.0	25.0	25.0
Year-end dividend	7.0	8.0	8.0	15.0	20.0	25.0	25.0	25.0
Annual dividend	13.0	15.0	16.0	25.0	40.0	50.0	50.0	50.0
Total amount of treasury stock purchased (million yen)	3,877	11,778	1,999	5,710	3,499	3,731	9,999	-
Dividend payout ratio (%)	11	14	33	9	14	20	25	58
Total return ratio (%)	36	99	66	27	26	33	72	58



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Reference Information

Our Steel Products Are Adopted in Several Models Produced by Toyota Motor

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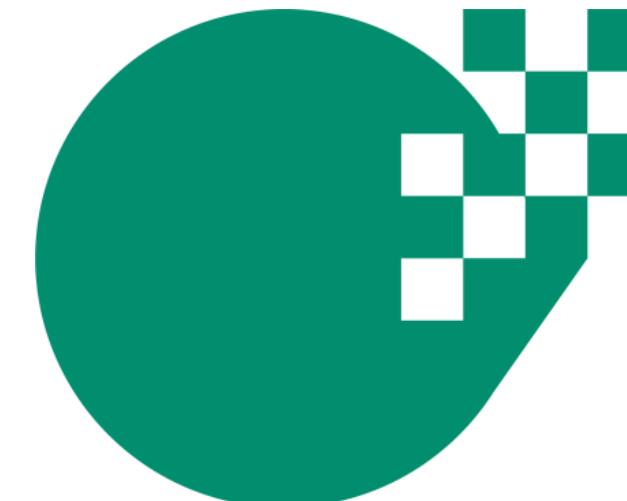


Announced on November 11, 2025

In the field of automotive steel plates, where the application of electric arc furnace (EAF) steel has traditionally been considered difficult due to challenges in chemical composition control and quality consistency, our pickled coils upcycled using only steel scrap as raw material have been selected for use in multiple vehicle models produced by Toyota Motor Corporation.



Pickled coil



GREEN EV STEEL

**Green EV Steel Business Promotion
Office Logo**

Publication of Two Reports Demonstrating the Importance of Electric Arc Furnace Steelmaking



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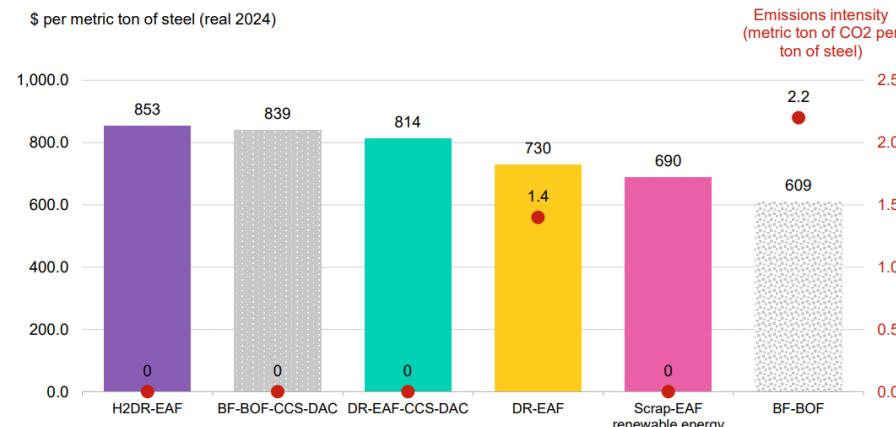
Announced on December 2, 2025

Bloomberg NEF announced the report, “Decarbonization of Japan’s Steel Industry: Economics and Path Forward.”
Economic superiority in decarbonization of scrap-based EAF was demonstrated.

Announced on December 25, 2025

Tokyo Steel Scrap Research Team announced the report, “Circulation of Steel Resources in 2030.”
It proposed the Circular Steel Ratio (CSR), an indicator that measures the extent to which domestic steel demand can be covered by domestically generated steel scrap. CSR in 2030 was estimated to be 67.2%

Figure 24: Japan's leveled cost of steel in 2050 by production pathway



Source: BloombergNEF. Note: BF-BOF-CCS-DAC and BF-BOF represent retrofits while others represent new builds. Hydrogen based on cracking blue ammonia from Saudi Arabia. Carbon capture and storage (CCS) based on pipeline and offshore storage. Benchmarked against blast furnace-basic oxygen furnace (BF-BOF) emissions. DAC is direct air capture. DRI is direct reduced iron. DAC is direct air capture.

Decarbonization of Japan's Steel Industry: Economics and Path Forward (Bloomberg NEF)

Circulation of Steel Resources in 2030
Tokyo Steel Scrap Research Team

Circular steel ratio (CSR) (%) =
$$\frac{(p_{blast\ furnace} \cdot s_{blast\ furnace} \cdot c_{blast\ furnace}) + (p_{ordinary\ steel\ electric\ furnace} \cdot s_{ordinary\ steel\ electric\ furnace} \cdot c_{ordinary\ steel\ electric\ furnace}) + (p_{specialty\ steel\ electric\ furnace} \cdot s_{specialty\ steel\ electric\ furnace} \cdot c_{specialty\ steel\ electric\ furnace}) + (p_{casting} \cdot s_{casting} \cdot c_{casting})}{Domestic\ steel\ demand\ D}$$

p is an abbreviation of production, s is scrap, c is circulation, and D is demand.
As a result of the calculation, the circular steel ratio in fiscal 2030 was estimated to be 67.2%.

Unit: tons	
Amount of domestic steel products produced from domestic scrap (P = $\sum p \cdot s \cdot c$)	36,200,908
Domestic steel demand (D)	53,851,555
Circular steel ratio (P/D) CSR: Circular Steel Ratio	67.2%

Table 11. Circular Steel Ratio (CSR) (Fiscal 2030)

Acquisition of EPD for Hot Rolled Coils Using Non-fossil Electric Power

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Announced on December 25, 2025

- We acquired the Environmental Product Declaration (EPD) for Hot Rolled Coils using non-fossil power from UL Solutions (the first in the Japanese steel industry)
- We provide environmental information on low-CO₂ steel product in the form of EPD to meet a wide range of needs in Japan and overseas

EPD for conventional steel products

ENVIRONMENTAL PRODUCT DECLARATION
HOT ROLLED COIL / CHECKERED COIL
STRUCTURAL STEEL



TOKYO STEEL
MANUFACTURING CO., LTD.
Established as a small steel mill
in Tokyo almost 80 years ago. It
has since grown into a major
leading steel mill in Japan.
Tokyo Steel has a diversified
production of several million tons.



EPD for non-fossil power steel products

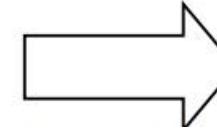
ENVIRONMENTAL PRODUCT DECLARATION
HOBOSERO (ULTRA-LOW CO₂ EMISSIONS) HOT ROLLED COIL / CHECKERED COIL
STRUCTURAL STEEL



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Tokyo Steel has a diversified
production of several million tons.



We acquired EPD for
non-fossil power steel
products in addition to
conventional products



Date of certification: December 12, 2024

Date of certification: December 22, 2025



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